

At Peck-Glasgow Agency, Insurance is not a Commodity!

By Art Glasgow, Peck-Glasgow Agency, Inc.

In today's world, almost anything can be purchased online. As consumers it is natural that we want to purchase products and services at the best price. However, the lowest price is not always the **best value!**

Insurance products and service is definitely not one-size fits all, with identical service, coverage, and price. At Peck-Glasgow Agency, Inc., we believe purchasing insurance products involves a conversation with a professional that can help match your needs with the best *coverage, service, and price.*

We at Peck-Glasgow Agency are trained professional insurance agents that have committed to hundreds of hours of training and continuing education. We have built an intimate knowledge of the insurance business, the coverages, and insurance companies that can best suit the needs of our clients. As Independent Insurance Agents, we represent many of the leading insurance companies. We can provide you with options and shop for the appropriate product, which is not always the cheapest price!

Insurance is not a commodity! Many items that you shop for can be purchased right out of the showroom, or off the shelf. A shovel, a load of sand, blue jeans, etc.... all can be purchased and there is minimal product and difference no matter where you buy the product.

Proper insurance coverage requires a discussion. We ask questions and listen to you. Then we try to tailor the right insurance product to fit ***your needs.*** Insurance products should be purchased for the **value** it offers, not the price it costs.

Consider Service! When you need advice, need to make policy changes, or file a claim, who do you contact? It only makes sense that you contact the people that you have a relationship with, the agent that knows you and your needs and is caring, concerned, and continuously looking out for your best interest. Your **Peck-Glasgow Agency Agent** is there to assist you when you most need help. We are there, not just to sell you a product, but also to make sure that you have the right insurance solution, and then providing you the service you need afterwards!

Peck-Glasgow Agency agents offer insurance solutions that provide "peace of mind". That is all we do. We are friends that you can depend on, and have been serving our friends since 1922.

Peck-Glasgow Agency, Inc.
www.peck-glasgow.com